



Inside Sales Representative

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Location: Milton, On

Reports to: Inside Sales Manager

What you will do:

- Play a proactive role in searching new markets for existing products or new products for existing markets.
- Build client awareness of which products and services best meets customer needs.
- Coordinate customer needs to build profitable, long-standing relationships including: processing customer orders, interacting with Scheduling and Distribution departments when required
- Resolving service issues, obtaining shipping dates, tracing orders and providing proof of delivery.
- Develop a competitive Database to contribute towards a successful sales strategy.
- Play an active role in developing a strategy for the specific customer base with the Sales Representative and coordinating the selling function through the Sales Manager by integrating him/her as required to assist with profitable business.

What you will require:

- College or University Degree in Marketing or Business Administration.
- Very strong written and spoken English. French would be an asset.
- Able to meet proposal, bid and submission deadlines.
- Strong multitasking capability.
- Ability to work autonomously and as part of a team is essential.

Salary Range: \$40,000 to \$45,000

How to apply:

Please send your resume to bburns@recochem.com and indicate the title in the subject line of your email. We wish to thank all interested applicants, but only those selected for an interview will be contacted.

Closed: Jan 30, 2019



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About Recochem:

Recochem is a Canadian owned, privately held company with a global reputation for quality products and outstanding customer service. For over sixty-five years we have been known for innovation, growth and socially responsible business practices. We formulate, blend, package and distribute a range of automotive fluids and household products from six locations, allowing us to cost effectively service our customers throughout North and South America. Each location is ISO 9001:2008 certified to assure our customers consistent quality and “on-spec,” identical products from every plant, every time.

Recochem takes pride in fostering a culture committed to service, quality and outstanding responsiveness to customer needs.